

Income Methods:

Resources available for grant & funding searches (some for purchase):

Philanthropy

http://www.philanthropy.org.au/funding/org_funding.htm -

The **Australian Directory of Philanthropy** lists over 350 Australian trusts and foundations with their contact details and funding preferences. The Directory is intended to assist you to locate foundations which may be able to fund your organisation.

Grant Search Register

<http://www.grantsearch.com/>

The **Grant Search Register** is an ABC of funding sources for academics, businesses and community groups. Grants and scholarships in every field of endeavour are at your fingertips.

Australian Government (GrantsLINK)

http://www.grantslink.gov.au/grants_finder/search_advanced.cfm

- o Aboriginal and Torres Strait Islander Commission's Community Housing and Infrastructure Program (CHIP)
- o Biotechnology Innovation Fund (BIF)
- o Cooperative Research Centres (CRCs)
- o Foundation for Regional and Rural Renewal (FRRR)
- o National Women's Development Programme
- o Natural Disaster Relief Arrangements (NDRA)
- o Pharmaceutical Industry Investment Program
- o Research and Development (R&D) Start (Grants and Loans)
- o Saluting Their Service Commemoration Grants
- o Veteran & Community Grants

Department of Transport and Regional Services

social, economic, business, rural, regional, community, regional communities, economic and social well-being, grants, philanthropic endeavours

The Foundation will provide a mechanism for the private sector to work with communities in regional Australia through grants for community capacity building, project facilitation and seeding grants for community and economic development initiatives. The Foundation for Rural and Regional Renewal aims to encourage innovative collaboration between business, community and government in philanthropic endeavours that will boost the economic and social well-being of regional Australia.

<http://www.frrr.org.au/> ➡

AusIndustry

Industries, industry, Business enterprises - Australia; Technological innovations; Research - Australia; Commercialization - Australia, business, research, research and development, R&D

The Research and Development Start program, available to Australian companies, is a merit-based program designed to assist Australian industry to undertake research and development and commercialisation through a range of grants and loans. The objectives of Research and Development are to: increase the number of Research and Development projects with high commercial potential that are undertaken by companies; foster greater commercialisation projects; foster collaborative Research and Development and related activities through companies working together, or working with research institutions; and Research and Development and its commercialisation that provides benefit to Australia. Contact No: 132846 Email: hotline@ausindustry.gov.au

<http://www.ausindustry.gov.au/content/level3index....> ➡

Our Community.com.au -

http://www.ourcommunity.com.au/funding/funding_main.jsp

Grant Search Facility – provides up-to-date grant information. Searchable database but only provides an overview. Subscription needed to view full details.

NHMRC – National Health and Medical Research Council

<http://www.nhmrc.gov.au/funding/index.htm>

A to Z guide of research funding

<http://www.nhmrc.gov.au/funding/types/granttype/strategic/pophealth.htm>

Department of Victorian Communities

<http://www.grants.dvc.vic.gov.au/a2z.asp> -

A to Z listing of grants

Victorian Multicultural Commission

http://www.multicultural.vic.gov.au/grants/other_sources/index.htm

List of Local, state and national government grants and funding bodies

Australian Government – Science.gov.au

<http://www.science.gov.au/Pages/Grants.aspx?view=Purpose>

List of Health grants and funding from Australian Government

Charles Sturt University

<http://www.csu.edu.au/research/funding/ncq.htm> -

Australian Competitive Grants Register from Charles Sturt University

Deakin University

http://www.deakin.edu.au/research/admin/grants/app_info/acgr.php -

Australian Competitive Grants Register (ACGR)

Australian National University

<http://www.anu.edu.au/ro/funding/ACGR.php> -

List of funding schemes for Australian Competitive Grants Register (ACGR)

Provides information on:

- Specific grant details
- Other grant opportunities
- Tips for writing grant applications

The following websites offer grant information regularly. They are:

- [Asthma Australia](#) - Asthma related grants.
- [Australian Rotary Health Research Fund](#) - provides health research funding in a variety of fields.
- [COS Funding News](#) - A very comprehensive grants site with a search feature.
- [Diabetes Australia](#) - Diabetes related research grants.
- [Harkness Fellowships in Health Care Policy](#) - 'provide a unique opportunity for mid-career professionals from Australia, New Zealand, and the United Kingdom to spend up to 12 months in the United States, conducting original research and working with leading U.S. health policy experts.'
- [Inside Adelaide](#) - Grant information collected by University of Adelaide.
- [NHMRC](#) - National Health & Medical Research Council
- [Leukaemia Foundation](#) - Leukaemia research grants.
- [National Breast Cancer Foundation](#) - Breast cancer research grants.
- [National Heart Foundation of Australia](#) - Heart related research grants.
- [Pharmacy Guild of Australia - Third Guild/Government Agreement R&D Grants](#) - 'a total of \$15 million over 5 years has been allocated for research and development in the area of community pharmacy services.'
- [Prostate Cancer Foundation of Australia](#) - Prostate cancer research grants.
- [RACGP - Royal Australian College of General Practitioners](#) - regular award and grant opportunities.
- [Research Secretariat Weekly Grant, Fellowship, Scholarship & Tender Opportunities Update](#) - produced by University of Adelaide
- [SANRA Grants Page](#) - South Australian Network for Research on Ageing.
- [SIDS and Kids Online](#) - SIDS research grants.
- [Wellcome Trust](#) - UK based independent research charity.

Sources of Income: Health Sector

Government Sources:

DoHA

<http://www.health.gov.au/internet/wcms/publishing.nsf/Content/health-pubhlth-about-phofa-phofa.htm>

The PHOFAs are bilateral funding agreements between the Commonwealth and each State and Territory. They provide broad banded and specific purpose funding from the Australian Government to the States and Territories for a range of public health programs. The first PHOFAs were for two years (1997-98 and 1998-99). The current (second) set of PHOFAs covers five years (1999-2000 to 2003-2004). The third, and current, PHOFAs also cover five years, from 2004-2005 to 2008-2009. Text of the individual Agreements is available.

Key features of the Public Health Outcome Funding Agreements are:

- agreement on the level and distribution of Australian Government assistance provided through the broad banded funding mechanism;
- agreement on key principles, values, and general processes to be pursued throughout the operation of the agreements;
- agreement on performance indicators including outcome, impact and process measures for each of the programs for which Australian Government funding has been provided;
- States and Territories have the flexibility to use pooled Australian Government-State/Territory funds according to local needs and priorities to achieve the agreed targets and outcomes; and
- delineation of roles and responsibilities for each level of Government in working towards the achievement of these national objectives

The provision and funding of health and welfare services in Australia involves a complex maze of interactions between government and non-government bodies and individuals.

This report outlines the concepts that underpin the compilation of national data on expenditure on health and welfare services in Australia, and the sources of data that are used in compiling those estimates.

It seeks to improve the general level of understanding of the different data sources used in deriving our estimates of expenditure on health and welfare services. This, in turn, could contribute to improvements in the timeliness, accuracy and relevance of the data.

Australian Government Initiative.
http://www.healthyactive.gov.au/news_whatweredoing.htm

Lists the amount of funding allocated to the healthy, active Australia initiative.
Also lists various government departments which provide funding and grants.

Australian Government Information relating to Women.
<http://www.women.gov.au/channel/channel.asp?ctid=23&cid=845>

Lists funding and grants for women. For example:

- [ATSIC - Indigenous Women's Issues](#)
ATSIC has a small program to funding support projects for women, designed to: help preserve the cultural traditions of Indigenous women; strengthen women's networks and promote improved coordination between women's organisations and other agencies; and ensure Indigenous women are adequately informed and gain access to ATSIC and other government services.

Queensland Government – Department of State Development and Innovation
http://www.sdi.qld.gov.au/dsdweb/v3/quis/templates/content/gui_cue_menu.cfm?id=8478

Funding and grants programs

[Innovation Start-Up Scheme](#)
Start-Up Scheme

[Smart State Fellowships](#)
Fellowships support the Queensland Government's investment in leading edge research facilities by funding talented early career researchers

[Smart State Health and Medical Research Fund](#)
The fund was established to support the health and medical research sector in Queensland

[Smart State Research Facilities Fund](#)
Funding is provided on a competitive basis for R&D infrastructure in any scientific or technical field where Queensland has a comparative or potential advantage

Department of Veteran Affairs
<http://www.dva.gov.au/media/publicat/2002/oldersmarter/p5funds.htm#aa> -

The **Department of Veterans' Affairs** has a grants program which provides opportunities for the veteran community to participate in new and existing health-enhancing activities adapted to meet their specific needs. The Department's Veteran & Community Grants Program aims to maintain and improve the independence and quality of life of members of the veteran and ex-service community through activities or services that maintain or enhance well-being. These grants can provide opportunities for the veteran community to participate in new and existing health-enhancing activities which aim to help the veteran community adopt healthier lifestyles, prevent illness, and improve health and quality of life.

The **Department of Immigration and Multicultural Affairs** has a Living in Harmony grants scheme designed to help organisations that promote community harmony. Sport organisations fit into this category if they foster participation among a variety of groups.

Research Australia

<http://www.researchaustralia.com.au/> –

Health and medical research funding comes from many sources: governments (Federal and State), corporate, academic and health organisations and the community.

Government

Many researchers are funded by Federal Government grants made through the National Health and Medical Research Council (NHMRC), part of the Department of Health and Ageing, and the Australian Research Council (ARC), which is part of the Department of Education, Science and Training.

NHMRC or ARC grants are awarded on merit and most often go to researchers working in universities, hospitals or independently run medical research institutes. A portion of the Federal Government funding is also used for research infrastructure such as buildings and equipment.

Other Government programs supporting health and medical research include innovation and Biotechnology initiatives, the Cooperative Research Centres (CRC's), science prizes and also the Commonwealth Scientific and Industrial Research Organisation (CSIRO), Australia's primary government research agency.

State Government funding of public hospitals and infrastructure and/or grants to medical research institutes and universities also supports research. In the last few years, State Governments have established Biotechnology hubs with special budgets and expenditure to develop policy and foster joint ventures.

Federal and State Governments also provide a range of Government-Industry-Research support schemes to enable formation of research consortia, bringing public and private funding and research expertise together under one umbrella. Often, pharmaceutical or Biotechnology companies will joint venture with research institutes, universities, hospitals or government agencies such as the CSIRO.

Contributions:

NEW: Diamond – Seed and Capacity Building Funding Opportunities

The *diamond* Consortium is led by Associate Professor Jane Gunn from the Department of General Practice, The University of Melbourne. The Consortium formed in 2004 with a vision towards a 'primary care system that promotes emotional well-being and provides Australians experiencing depression with accessible, responsive and effective management options to assist recovery and maintain well-being'. The Consortium brings together a multi-disciplinary team with not only expertise in complex primary care and mental health research and evaluation across the lifecycle, but also clinical expertise and links to other service providers to build mental health research and service capacity in Victoria.

The role of the Consortium is to facilitate the open exchange of information and sharing of resources. The Consortium is also committed to nurturing the careers of young researchers and research students in the area of mental health research in the primary care setting. Above all, the Consortium will promote a community of researchers with a strong element of mentorship.

To enable *diamond* Consortium members to build upon the Consortium's vision and goals, **seed funding and capacity building applications are welcomed** from Consortium members for research projects related to depression in primary care. Seed funding should be used to support projects to collect pilot data that will enable full-scale proposals to be worked up in the future and ideally projects should relate to or build upon the *diamond* longitudinal study also led by Associate Professor Jane Gunn.

For more detailed information on how to apply for Seed and Capacity Building funding, visit www.diamond.unimelb.edu.au or contact Miranda Hindle on +61 3 8344 7449 or mhindle@unimelb.edu.au

Applications close by 5pm on Wednesday 31 May, 2006.

The *diamond* Consortium is funded by the *beyondblue* Victorian Centre of Excellence in Depression and Related Disorders.

Australian National Council on Drugs

<http://www.ancd.org.au/funding/>

The **ANCD (Australian National Council on Drugs)** provides the following links to assist individuals/organisations in the AOD sector to source possible funding opportunities. It is envisaged that this list will evolve over time and the ANCD welcomes [contributions](#) to the list. The ANCD encourages you to explore each funding opportunity thoroughly to ensure that you are familiar with their specific requirements.

ANZ Bank

<http://www.anz.com/documents/au/aboutanz/20040101GeneralGrant.pdf>

To support projects in Victoria that fund capital construction, refurbishment or equipment for homes, hospitals, hostels or other accommodation devoted to the permanent care of older people in Victoria, particularly those who are financially disadvantaged.

Mazda Foundation

<http://www.mazdafoundation.org.au/>

The Foundation periodically identifies a priority area of focus. The Foundation's current priority area of focus is Medical Research of national importance particularly in the areas of Cancer and Mental Health.

Lord Mayors Fund

<http://www.lordmayorsfund.org.au/>

The fund helps people more than 8000 times every day of the year, through its support of more than 160 health and human-care organisations including public hospitals, agencies working with drug addiction and homelessness, and services for the disabled, aged, youth and families.

Supporting more than 200 hospitals and charities across Melbourne the Lord Mayor's Charitable Fund aims to empower disadvantaged and isolated individuals, families and communities.

We do this through the creation of community philanthropy, by offering individuals, corporations, families, all members of the community, a way to give something of real value back to the community.

The Macquarie Bank

http://www.macquarie.com.au/au/about_macquarie/macquarie_in_the_community.htm -

We focus our resources on the core areas of education, health care and research, welfare, the environment and the arts. Within these areas, we look for opportunities that are innovative, genuinely responsive to the community's needs and that also enable us to contribute our time and expertise, as well as our financial support.

As Macquarie expands globally, we aim to broaden the scope of these efforts to all communities in which we have a presence. Over the past year, we have significantly increased our support internationally, assisting programs in communities where our offshore staffs have identified a need.

Malian Foundation

<http://www.malianfoundation.org.au/> -

At The Malian Foundation we welcome non-profit organisations from near and far around the world. We believe through working together we can all share our hopes and live our dreams. Our programs focus on the issues that non-profit organisations around the world face in the new millennium. Together, we will build our future to improve the lives of many.

NSW Health Workforce Development Program

<http://www.wdp.nsw.gov.au/>

The Program provides financial assistance to health and community workers to undertake training relevant to HIV/STD/hepatitis treatment and prevention.

Myer Foundation

<http://www.myerfoundation.org.au/100.asp#TMF>

Periodically, the Myer family wishes to mark the occasion of a significant event in their philanthropic history. To do this The Myer Foundation awards grants to organisation with association with these events. The following three Special Projects commemorate such occasions.

The Foundation will consider support of any activity that furthers our objectives, meets our requirements and addresses our areas of focus.

University of Sydney

http://www.usyd.edu.au/research/health_and_medical/partnership/industry_linkages.shtml -

Industry linkages through government grants

Government programs to encourage collaboration benefit both industry and the University. We are one of the most successful organisations in attracting these grants and the Business Liaison Office provides expert advice and assistance in preparing applications for a range of programs.

ARC's Linkage Project Grant Scheme

- a **Linkage Project** is a research project **funded by the Australian Research Council (ARC)** and jointly initiated and undertaken by the University together with an industry partner. The scheme matches cash and in-kind contributions by industry to fund specific projects as well as **Australian Postdoctoral Fellowships (Industry)** and **Australian Postgraduate Awards (Industry)**.

Australian Research Council (ARC) Linkage Infrastructure and Equipment Facilities (LIEF)

- funding facilities based in Sydney

AusIndustry

- offers a number of competitive grants schemes and incentives to industry in which universities may participate as collaborators or subcontractors.

Co-operative Research Centres Program

- this program brings together outstanding research groups from universities, CSIRO and other government laboratories and private industry to conduct substantial, long term collaborative research and development efforts which will contribute to national objectives.

National Health and Medical Research Centre (NHMRC) Development Grants

- have been designed to facilitate development of products, processes and procedures for human health with the potential for commercialisation.

Kidney Health Australia

<http://www.kidney.org.au/?section=2&subsection=163> –

The Medical Director's Office recently conducted an extensive review of our medical research funding program, to establish its value to renal and urological research. Since the creation of this important research funding program in 1969, Kidney Health Australia has awarded over \$23 million to kidney research projects. The medical research funding program will now focus on supporting the careers of renal and urological researchers, to support the development of new research ideas. We strongly encourage wherever possible increasing the value of the research dollar through matched funding.

Uni SA – Research and Innovation Services

<http://www.unisa.edu.au/res/grants/extfund.asp#grants>

Hermon Slade Foundation awards grants to support activities that seem likely to lead to improved systems of managing land, water, plants and animals in ways which will enhance the productivity and quality of food, fisheries, plants and forests, while simultaneously conserving the natural environment, preserving biodiversity, avoiding pollution of soils and water, and enhancing human health and welfare. Funding up to \$30,000 per year for up to 3 years. Applications to divisional BDM.

Heart Foundation

- **Grants-in-Aid**

Supports grants-in-aid across the disciplines of biomedical, clinical and public health research. A grant-in-aid may cover: Salaries for full-time or part-time research personnel; The cost of equipment necessary for the project; and Running expenses (maintenance). Funding up to \$60,000 over a period of 2 years. Applications to Research and Innovation Services, Mawson Lakes.

Internal closing date 21 March 2005

External closing date 1 April 2005

Norman Wettenhall Foundation

- **Research Grants**

Provides funding to support and encourage research, education and recording of all aspects of the natural living environment. Innovative projects are encouraged and to preferably act as a model for other developments in the future. The result should have a long-term effect. Excludes projects concerned with buildings, art, general education, social welfare and medical research or health matters. Applications to divisional BDM.

Pfizer

<http://www.pfizer.com.au/ResearchGrants.aspx> -

A viable local pharmaceutical industry delivers funding to Australian researchers and doctors to develop improved treatments for patients. The industry also provides Australians with access to many of the latest and best medicines.

In 2001 alone, the industry introduced 43 new medicines to treat 25 different diseases affecting more than six million people.² The industry is an active supporter of medical education and the appropriate use of medicines in the community.

Research Australia

<http://www.researchaustralia.com.au/> -

Health and medical research funding comes from many sources: governments (Federal and State), corporate, academic and health organisations and the community.

Corporate

Pharmaceutical companies contribute to health and medical research funding by sponsoring Clinical Trials and also by funding their own research and development programs.

A growing number of Biotechnology companies, both publicly listed and private are being established in Australia and expanding their research and development activities.

Companies from outside the health and medical research sector also contribute through sponsorship (such as funding for Professorial Chairs at Universities) or corporate philanthropy (such as retailers donating a percentage of sales to medical research). Often the employees of these companies take great pride and satisfaction from the company's involvement.

The Community

Many people in the community have a strong sense of philanthropy and donate to health interest groups such as public health centres and disease-related charities. Just a few examples of the valuable contribution made by the community include response to special cause appeals and promotions (such as buying pink ribbons or daffodils), donations to hospitals, research institutes and universities, employee donations through salary sacrifice programs and service clubs raising funds for medical research.

Other sources of general community funding includes private investors in listed companies in the health and life sciences sector, private equity investors in technology companies and philanthropic trusts.

International

Australia has a strong international reputation for achievements in health and medical research and many researchers collaborate with colleagues overseas. Some researchers also attract funding from international sources. Overseas government agencies such as America's National Institutes of Health (NIH), international philanthropic trusts such as the UK's Wellcome Trust and multi-national commercial joint ventures are potential sources of funding for Australian health and medical research.

The **SA Council of Social Service** has produced *The Grants Book*. This comprehensive guide to grants details many schemes available from Commonwealth, state and local government, and from non-government organisations. It also provides information on trusts and foundations, corporate sponsors and service clubs, and suggestions on how to apply for the various grants.

Another way to raise funds for your club is via the **Australian Sports Foundation** (ASF). If your organisation is thinking of building or upgrading its facilities or needs to purchase new equipment, then the ASF offers an alternative fundraising mechanism by accepting tax-deductible donations from the public and corporate sectors. Donations are returned to the community in the form of grants to assist approved sports projects. If you think there are donors in your club and the local community who might be interested in donating and nominating your club's project as their preferred beneficiary then contact the ASF for an information kit and application form so your project will be eligible to receive grants.

A valuable resource worth purchasing is the **Australian Directory of Philanthropy** which lists the specific information that community organisations need to have at their fingertips. This information includes philanthropic funding sources and how to apply for this type of funding.

Another avenue for community clubs is the funding offered through the numerous awards schemes. National Community Link, a project of the **National Australia Bank**, makes awards which recognise the outstanding performance of community organisations in terms of promoting the value of volunteering and motivating and managing community volunteers. The awards are given for projects in a number of categories, of which sport is one.

The **National Heart Foundation** annually conducts the Healthy Hearts Awards. Although these relate specifically to local councils, there are opportunities for those community clubs who are involved in joint projects with their local council to nominate for these awards.

Active Australia awards were established in 1998; one of the categories is sport and recreation. The awards recognise good practices within the sport and recreation industry. Community clubs are eligible to apply if they can demonstrate initiatives that promote and encourage participation in physical activity.

Telstra Foundation

<http://202.12.135.148/dir148/tfweb.nsf/webdocs/home~home?opendocument> –

The Telstra Foundation has two main programs - the *Community Development Fund* and the *Telstra's Kids Fund*. Each fund has its own guidelines to support a diverse cross section of the community.

In 2003/2004, the Foundation contributed approximately \$4.3 million in grants to nearly 700 not-for-profit organisations that help children and young people in Australia to reach their potential. We anticipate a similar level of funding for future years.

Community Development Fund

The **Community Development Fund** gives grants to charitable organisations for projects that have **wide impact** and **intervene early** to address **causal factors** affecting the health, well-being and life chances of Australia's children and young people.

Funding priorities:

- Early childhood development
- Childhood obesity
- Indigenous community development
- Gifted and talented children and young people

Sources of Income: Small Business

Government Sources:

City of Melbourne

<http://www.businessmelbourne.com.au/index.cfm?c=13>

The main objectives of the Small Business Development Program are to:

- encourage the attraction, establishment, growth and retention of sustainable small businesses and business support groups that enhance the City of Melbourne's reputation for innovation, business vitality and environmental sustainability;
- support small businesses and business support groups that demonstrate solid market potential and a sound business model, including long term financial viability;
- increase the level of investment in the City's businesses and business premises;
- create employment opportunities; and
- foster innovative partnerships and collaboration between small businesses and/or business support groups.

GRANTS@DVC – Department of Victorian Communities

<http://www.grants.dvc.vic.gov.au/> -

Government Priorities

Our Portfolio Ministers have established a clear view on where DVC should be directing its efforts. Grants are available for all Victorians with priority on key geographic areas and underlying capacity building issues, including:

- Capacity building in growth areas
- Capacity building in areas of disadvantage
- Promoting local economic activity
- Better information for community planning
- Participation in community life (such as social, learning, recreation, cultural and civic activities)
- Better use of existing facilities
- Projects that contribute to the achievement of these priorities will be given preference, but not to the exclusion of other innovative ideas.

Community Support - Building Community Infrastructure

Building Community Infrastructure grants will improve places where communities meet and interact. Grants are provided to build or upgrade Community Centres, or improve general infrastructure, providing that it relates to community strengthening objectives.

Business Programs & Industry Assistance – Victorian Government

<http://www.business.gov.au/Business+Entry+Point/>

business.gov.au offers you simple and convenient access to all the government information, transactions and services you need. It's a whole-of-government service providing essential information on planning, starting and running your business.

Small Business

<http://www.industry.gov.au/content/itrinternet/cmsindexpage.cfm?objectid=48A33B79-20E0-68D8-ED9772A05DDC83D5>

The Government's Statement [Committed to Small Business](#), released on 6 July 2004, brings together a range of recent and new initiatives aimed specifically at enhancing the operating environment for small business and gives further expression to the Governments commitment to the small business sector.

The Department helps small business to grow and prosper by providing advice and assistance programs. Further information is offered through Programs & Services, and Consultative forums links.

In addition, explore the links located to the right of this page. A good place to start is the business.gov.au website.

Science, Technology, Innovation

<http://www.innovation.vic.gov.au/programs/program.asp?id=168> –

STI Initiative

The Victorian Government recognises that it must invest heavily in science, technology and innovation to build on the State's substantial strengths. It has therefore committed funding of \$310 million over five years to catalyse the development of world class science and technology infrastructure, skills and the commercialisation of innovation in Victoria.

Round One

Major funding is being provided to support the development of strategic private and public sector infrastructure and equipment. This support is aimed at priority industry sectors and strategic technologies that demonstrate new models for collaboration and access.

120 applications were received for funding under round one of the STI Initiative, seeking \$374 million.

The Government invested \$60 million in 16 infrastructure projects with a total value of approximately \$230 million.

Business Programs and Industry Assistance / Business Development Programme

http://www.business.vic.gov.au/BUSVIC/GAP/1001/PC_GAP_68.html,svGAP_PC=PC_50819,contextPC=SEC07,svgapkeep=Y,.CKB

Business Development Programme

The Business Development Programme is a combined loans and grants program administered by Indigenous Business Australia for the Department of Employment and Workplace Relations.

Project Aim: BDP is designed to improve and advance the economic wellbeing of Indigenous Australians.

Nature of Assistance: Two types of services are offered:

- **Business Support** - access to professional business and marketing advice, training, mentoring
- **Business Finance** - loans, or loan-grant mix and/or guarantees to eligible Indigenous clients

Eligibility Criteria: Indigenous individuals, partnerships, joint ventures, corporations and community groups are eligible.

Business Assistance

<http://www.workplace.gov.au/workplace/Organisation/Businessassistance/>

This section contains information about assistance schemes for people wanting to start a business; and for businesses employing Indigenous and disadvantaged job seekers.

Corporate Leaders for Indigenous Employment Project

The Corporate Leaders for Indigenous Employment Project (CLIEP) is about making a real difference to the number of Indigenous Australians in lasting employment by creating viable, commercially-based Indigenous employment opportunities.

Employment Innovation Fund

Employment Innovation Fund (EIF) came into being on 1 July 2003 and operates as a component of Job Network, with funding of \$4 million over four years being provided.

Indigenous Business Australia

Indigenous Business Australia was established to assist and enhance Indigenous self-management and economic self sufficiency.

Indigenous Business Development Programme (IBDP)

The Indigenous Business Development Programme (IBDP), administered by Indigenous Business Australia, provides access to professional business and marketing advice, training and other public and private sector services. IBDP also offers business finance to Indigenous clients by way of loans or a loan-grant mix with guarantees to eligible customers.

Indigenous Capital Assistance Scheme

The Indigenous Capital Assistance Scheme (ICAS) aims to increase employment opportunities for Indigenous Australians by giving Indigenous businesses access to culturally appropriate commercial finance.

Indigenous Small Business Fund

The objectives of the Indigenous Small Business Fund are to foster the development of businesses owned and run by Indigenous people and promote lasting Indigenous employment opportunities.

National Indigenous Cadetship Project

The National Indigenous Cadetship Project (NICP) links Indigenous Australian students with employers who can give them work skills and professional employment.

Structured Training and Employment Projects (STEP)

STEP funding is negotiated directly with employers and projects can involve differing levels of training including on the job training, apprenticeships and traineeships depending on the employers' needs.

Wage Assistance

Wage Assistance is an incentive paid to employers to help Aboriginal and Torres Strait Islander job seekers find long-term jobs either through Job Network or their own efforts.

Regional Funding and Grants Register – South Australia

<http://www.grants.ord.sa.gov.au/search.asp?keyword=small+business&Type=All&submit=Search+Again> –

Small Business Entrepreneurship Programme

<http://www.ausindustry.gov.au/content/level3index.cfm?ObjectID=94A93704-9495-4D3E-B8C0B5A7755B20B0&L2Parent=AEB901E5-7CB8-4143-A3BF33B2423F9DA6>

The Small Business Entrepreneurship Programme's objective is to foster the growth of small businesses by improving the capacity of small business owner/managers to access skills development and mentoring services which meet their needs. The program also focuses on developing the business skills of women small business managers.

Grants range between \$5000-\$250,000 (with the average grant being about \$50,000), awarded through a competitive, merit-based process.

Preference will be given to those applications which show distinct benefits for small business in regional Australia, those that have community support, and will have a long-term impact on the local economy.

Eligibility

Funding is available to organisations for projects that deliver skills development and mentoring services to small business owners and managers including projects supporting women in small business.

Skills development projects must be practical, relevant, delivered in a flexible manner, and improvement oriented.

Mentoring projects involve the delivery of mentoring services to small business owner/managers.

Eligible activities may involve one-to-one support, group mentoring or the use of novel approaches to applying mentoring techniques to assist small business managers.

Women are a growing force in small business and it is important they are able to access modern business skills development opportunities. SBEC supports skills development projects tailored to the needs of women in business.

New Enterprise Incentive Scheme

<http://www.workplace.gov.au/workplace/Category/SchemesInitiatives/NEIS/NewEnterpriseIncentiveScheme-AssistanceandEligibility.htm>

The New Enterprise Incentive Scheme (NEIS) is a self-employment programme that helps eligible unemployed people become self-supporting and independent of Social Security payments by establishing their own businesses.

NEIS assistance can include:

- Training in small business management, business skills and business plan development
- NEIS Allowance for up to a year which is broadly equivalent to the basic adult rate of Newstart Allowance (NSA)
- Business advice and mentor support during the first year of business operation

NEIS is delivered by specialist NEIS providers or Job Network members, who have expertise in small business development.

Applications are accepted on an ongoing basis.

Eligibility

Eligibility for NEIS is primarily determined by the receipt of qualifying Centrelink income support. NEIS places are limited and eligibility alone does not guarantee acceptance into the programme. Business ideas must also meet eligibility criteria. NEIS applicants are evaluated on personal and business criteria and are assessed on a competitive basis.

GrantsLINK

<http://www.grantslink.gov.au/index.htm>

The Prime Minister's Community Business Partnership

This initiative aims to encourage and facilitate partnerships between businesses and their communities, and to develop and promote a culture of corporate social responsibility in Australia.

<http://www.partnership.zip.com.au/> ➡

AusIndustry

<http://www.ausindustry.gov.au/content/level2index.cfm?objectID=2B5E8844-196D-421F-AD577FDDE9C466F8> –

AusIndustry provides a range of products designed to assist small businesses to become innovative and internationally competitive.

Contributions:

Holden

<http://www.holden.com.au/www-holden/jsp/environmentcommunity/environmentcommunity.jsp?link=communitysupport&heading=overview>

The Holden Community Support program reflects the core company values of integrity, innovation, continuous improvement, teamwork and individual respect and responsibility. We take a quality investment approach to our community support, just as we do to managing our business.

We have learned that our corporate contribution activities benefit from collaboration with dedicated and energetic leaders in the community - people who are devoted to improving the quality of life for us all.

There are many ways that Holden provides support. The company donates cash, goods and services in kind to community groups, non-profit organisations and educational institutions across Australia. Many of Holden's 8000 employees volunteer their time for a range of causes and charities. And over the years, the company has built strong community partnerships that reach diverse areas of need and concern.

Holden receives more requests than we can fund, and in order to use our financial resources wisely, the company has established the following guidelines for the Holden Community Support program.

Types of support

Support may consist of a partnership, cash donation, or a donation 'in kind'. Donations 'in kind' include materials for fund raising events such as stickers for show bags and items for raffle prizes. It also includes one-off donations of larger objects that serve to assist education and technological innovation.

The Holden Community Support program does not involve the donation of new vehicles unless it is part of a major long-term partnership.

Priority areas

As it is impossible to assist every area of community need, Holden periodically concentrates its efforts on particular fields. Currently, the company is supporting activities in the following major areas:

- Environment
- Community Safety
- Technology
- Plants & facilities

Westpac

<http://www.westpac.com.au/internet/publish.nsf/Content/WI+Westpac+In+The+Community>

Making a worthwhile contribution to the community is critical to our aspiration to be a great Australian company. The three components of our community involvement strategy have a positive effect on employee commitment and differentiate our brand in terms of image and reputation.

Small Business Victoria (SBV)

The State Government through SBV offers potential and existing small business owner/managers information, referral services and training as well as access to government programs.

Level 5, 55 Collins Street
Melbourne 3000
Telephone (03) 9651 9888
1800 136 034 (Vic country callers)

Victorian Employers Chamber of Commerce and Industry (VECCI)

VECCI provides business support activities such as business advisory services, industrial relations support, training, international trade services and networking opportunities. "Australian Equity Association Ltd" matches investors with small businesses looking for equity. Services are available to members at a subsidised cost.

486 Albert Street
East Melbourne 3002
Telephone (03) 8662 5333

Business Enterprise Centres (BECs)

BECs offer free practical business advice and support for new and existing businesses. This includes referral to specialist advisers, introductions to government departments and local established enterprises and advisers, business workshops, business information and assistance with problem solving. To locate your closest BEC you can phone (03) 9726 1610.

Entrepreneur Business Centre

The Entrepreneur Business Centre (EBC) is Australia's leading provider of industry based information and resources for the small business sector. Since 1993, they have been researching and publishing industry specific

Business Start-Up, Management, Benchmarking and Internet Guides covering over 230 different industries. Each vinyl bound manual contains over 200 pages of Australian research and includes a variety of software packages to assist you in business & financial planning. For more information about EBC's extensive range of products & services visit their web site at www.ebc.com.au

GPO Box 4072
Sydney NSW 2001
Telephone 1300 300 586
Facsimile 1300 300 983
Web www.ebc.com.au

Other Sources of Income and Advice:

Tenders:

In the current climate of increasing privatisation of government assets and services it is increasingly common for governments at all levels to contract out community services. This has created a great opportunity for community groups to get some extra funding for things they were already doing, or to take on some extra roles. Because they are the people on the ground community groups are often the best people for these sorts of jobs. But beware: this can come at the cost of your independence.

AusTender

<https://www.tenders.gov.au/federal/shared/summarylist.cfm>

AusTender is managed on behalf of the Australian Government by the Department of Finance and Administration.

For those Australian Government agencies under the *Financial Management and Accountability Act 1997*, all publicly available business opportunities are notified on AusTender. For selected agencies under the *Commonwealth Authorities and Companies Act 1997*, specific opportunities are notified on AusTender. For further information, see Related Links, left.

By registering your area of business interest in your profile, you will receive free automatic notification via email of the latest opportunities for these agencies.

AusTender uses the acronym ATM (Approach to Market) to refer to any business opportunity advertised by Australian Government agencies.

Tenders.net Australiasia

<http://www.tenders.net.au/searchfortenders.html>

Tenders.Net is the most comprehensive source available throughout Australasia for Tenders, Expressions of Interest, requests for information, Grants and Funding. This site allows you to log on as a visitor to view tenders available.

Most comprehensive notification service

Every day hundreds of new opportunities are entered directly into our network. To ensure no tender is missed our research team checks hundreds of papers (page by page), gazettes, magazines, journals and thousands of web sites 365 days/year.

Most of Australia's leading organisations have discovered Tenders.Net to be the only service they can depend on for tender notification. Here is just a small sample of organisations that use and rely on this network.

PriceWaterhouse Coopers; KPMG; Deloitte Touche Tohmatsu; National Australia Bank; ANZ; Westpac; Macquarie Bank; St George Bank; BHP Billiton; Transfield; Thiess; Telstra; Australia Post; Mayne; Boral; Siemens; IBM; Sony; Canon; Phillips; Baxter Healthcare; Johnson & Johnson; Health Purchasing Vic; Peak Purchasing; Parsons Brinckerhoff; Sinclair Knight Merz; SMEC; GHD; Blake Dawson Waldron; Phillips Fox; Baker & McKenzie; Corrs Chambers Westgarth; News Limited; PMP; Offset Alpine Printing; CSIRO;

Standards Australia; Work Directions; Universities; TAFE's; Federal Government; State Governments; Local Governments.

eTenders – Victorian Government Tenders System

http://www.tenders.vic.gov.au/domino/web_notes/etenders/etdrpublishing.nsf?Open

- Provides a list of tenders arranged by closing dates.

InfoLink.com.au

<http://www.infolink.com.au/tenders/TendersSearch.asp>

Infolink and Reed Construction Data (powered by Cordell Products) have joined together to bring you a free online tenders information service. You can now search the fields below and instantly view all current tenders. This service replaces our text-based tender's information - we have made it easier for you to search and sort, and we now offer more coverage, with up to 200 new tenders per week.