



Engaging with Aged Care

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In 2002/03, new EPC items were introduced for nursing homes.



Our strategies were based on the belief that:

Personal is always better!!!

Our strategies were:

- **Contact LGAs to get current details of Nursing homes & hostels within their boundaries**
- **Wrote to all DONs with details of enhanced EPC initiative for Residential Aged Care**
- **Contacted geographically selected nursing homes to meet with DON and explore the issues**
- **Visited 6 nursing homes and discussed EPC item and the possible barriers to GP take up**
- **Contacted one core GP nominated by each of the 6 homes to discuss GP perspectives on new Residential Aged Care EPC item**

Division wrote to all member GPs indicating:

- The availability of the new items, their conditions for use and payments available**
- The willingness of Aged Care Homes to participate and facilitate with Care Plan Contributions, reviews and Case Conferences**

The Division also:

- **Wrote to aged care homes encouraging them to contact their GPs expressing their interest in participating**
- **Ran a CPD for GPs detailing the requirements and rewards of the enhanced items**

GP Panels Initiative engagement 2004

- **Recruited a working group of 3 GPs and project officer (fortnightly meetings)**
- **Initial aim: to scope the exercise and gather data from 42 homes**
- **Contacted all homes to establish details (key contact person, correct title, etc)**
- **Arranged visits with all homes (except one)**

Benefits of visiting homes in person

- **Establish communication**
- **Commence relationship**
- **‘Sell’ the initiative to homes in person**
- **Gain impression of level of interest**
- **Better able to identify issues**
- **Gain better understanding of the home itself-enables support to be tailored to specific needs of that home**

Questionnaire

- **Created questionnaire to obtain key data/issues eg**
 - **Core GPs**
 - **Supporting GPs**
 - **GP visiting frequency**
 - **Issues from Home's perspective**
 - **Communication methods/issues**
 - **Existing committees involving GPs (eg medication, medical)**

Networks

- Importance of tapping into existing networks
- Gave presentation in July to Northern Network (DONs). (Later repeated at another Network)
- Included two role plays performed by GPs from both the GP and home perspective
- Illustrating the issues from both sides-was received very successfully!

Medical Director

Commenced work with an 80 bed home to:

- **Set up Medical Director**
- **Populate the database with patient details**
- **Upskill staff and GPs**

**Big advantage: Improve speed and
LEGIBILITY of scriptwriting**

- **Plan to extend to more homes identified via visits**

Engagement with GPs working in aged care

CPD with presentations on:

- **Allied Health and Panels Initiatives**
- **Presentation of aged care home visit findings**
- **Possible Panel models/Where to from here?**

**Survey of GPs present:current involvement/
issues/interests**

**Provided pro forma CMA developed by working
group of GPs**

**Opportunity to gather data and as a recruiting
exercise**

More about GPs and aged care...

- Questions in annual Members Survey about aged care
- Distributed brief Expression of Interest to all GPs
- Individual interviews of 10 GPs identified by homes as core GPs (geog. spread)
- Conducted a literature search
- Intend to identify strengths and weaknesses of homes to better target support using an analysis tool developed inhouse

Useful pointers

- **Personal engagement yields the best results**
- **Keep written communications simple and clear/Value of pro formas**
- **Quality of aged care home leadership sets the tone for GP engagement**
- **GPs who have regular visiting times to homes and larger numbers of patients are much more satisfied as are the homes themselves**

Issues

- Numbers of GPs supporting some homes, especially with 1 or 2 patients (27 GPs in one home)
- Staff training
- Staff changes/turnover
- Need to introduce computer support
- Time management/allocation by GPs

Where to now??

- **Program model not yet finalised**
- **Exploring a range of alternatives**
- **Need for support/action at several levels, local, regional, Division, State and Federal.**

Conclusion

- One size does not fit all
- Finite number of issues: infinite number of combinations
- Quality improvement will require stakeholders (GPs and homes) to actively engage
- North East Valley Division will seek to facilitate, negotiate and support successful outcomes/improvements
- At the end of the day, this will rely on shared goodwill